



July 25, 2013

Patrick,

Thank you for your business and we are excited to welcome your members to Community Buying Group. We've worked hard to develop a program that gives your members real value in the investment marketplace and will provide additional value to your association.

Our network of suppliers is designed to help Real Estate Investors, Landlords, and Contractors improve their bottom line and network together. Community Buying Group benefits will also provide you a tool to retain and grow your membership base. Our goal is help you grow your association and to be seen as an extension of your customer service.

Per our agreement, your organization's annual membership fee will be \$0.00 for the remainder of 2013. This fee will allow each of your members to access Community Buying Group discounts and programs.

Moving forward, we will work with you to notify your membership on your behalf of their new benefits with Community Buying Group (see attached script). As long as they remain a member of your organization, they will have access to all of our discounts and programs. We will not solicit your members for anything except the benefits associated with your group or club and your membership list will remain confidential at all times. We will also work with you to maintain an updated membership list to ensure that your members are in good standing in order for them to participate in Community Buying Group programs.

Thank you again for the opportunity to work together. A CBG representative will follow up with you shortly regarding the marketing materials that will assist you in making the announcement to your membership of their new benefits and accessing the Community Buying Group program.

Best regards,

A handwritten signature in black ink that reads "Ben Rao". The signature is fluid and cursive, with the first name "Ben" and last name "Rao" clearly distinguishable.

Ben Rao, President
Community Buying Group, LLC
200 SW Second Street, Lees Summit, MO 64063



EXAMPLE: CBG Customer Service script, used to follow up after a new member registers

Good Afternoon John,

I am calling you on behalf of VRPOA. I understand you recently registered with Community Buying Group and wanted to make sure you understood how to take advantage of these new benefits that are included in your affiliation with VRPOA and are no additional charge to you.

You can now get discounts on products and services from places like Lowe's, Sherwin Williams, Sunbelt Tool Rentals, Sear Commercial, Sprint and another dozen suppliers.

Again these are a benefit of your affiliation with VRPOA and we just need a few minutes to see how we can help you take advantage of these programs?

Do you have a few minutes to do that now?

NOTE: Up to this point your member see's us an extension of your customer service and most members give us feedback that it's refreshing to get a call related to the group and a benefit to make sure they are aware of discounts that are available to them.



REVENUE SHARE PROGRAM

Welcome to Community Buying Group! This document outlines VRPOA revenue sharing agreement with CBG in what we believe is an “everyone wins” relationship. With this revenue sharing relationship, your organization will realize a cash benefit when your CBG-registered members buy at the CBG suppliers listed below.

Your organization’s revenue share will apply in the following percentages for the following suppliers and will be paid in the first quarter of each year unless otherwise noted.

<u>Supplier</u>	<u>Revenue Share</u>
Rent Fast Community	15% of membership spending
AAA Screening	\$1.00 per screening, \$2.00 over 500
Lowe’s Home Improvement	.0050% - ½ of a percent of the total registered member revenue <i>Each million in spending equals \$5,000</i>

In order for your revenue share to apply, your organization’s members who purchase goods and services from these suppliers and must register as CBG members using your organization’s CBG Group ID. So long as the suppliers remain CBG partners, your members will receive all the discounts and benefits that each supplier may offer from time to time. As each supplier remits revenue share payments to CGB, we will pass on your portion based on your registered members’ spending. Members must be registered before spending will be counted and no retroactive payments will be made.

This agreement and terms of are confidential. Breach of that confidentiality may be cause for membership termination.

Accepted

Signature: 

Name: Ben Rao

Title: President

Date: September 4, 2012

Accepted

Signature: _____

Name: _____

Group/Title: _____

Date: _____